

Veeam Availability Platform for the Hybrid Cloud

Hal Yaman – ANZ Solutions Architect

Blog: <http://Cloudoasis.com.au>

What does Veeam do?

Veeam Software develops innovative solutions for Modern Data Management™ and virtual infrastructure management for VMware vSphere and Microsoft Hyper-V

- *Backup and Replication*
 - *Microsoft Application aware*
 - *Agentless*
- *Monitoring*
- *Cloud Backup & DR*
- *Hardware agnostic*



10 years in the making



50%

of Global 2000

70%

of Fortune 500

are Veeam customers

205,000

Customers worldwide

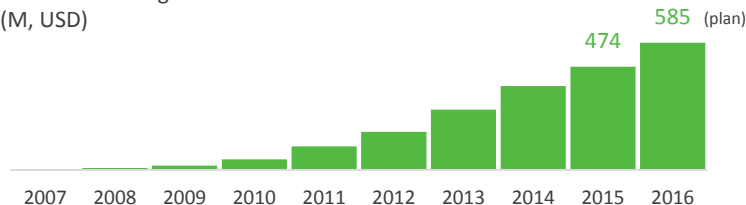
4,000 + each month

11.8M+

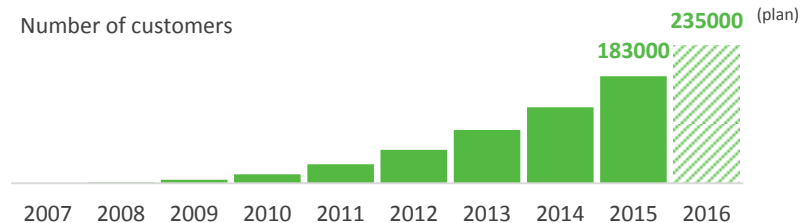
VMs protected

in **200** countries

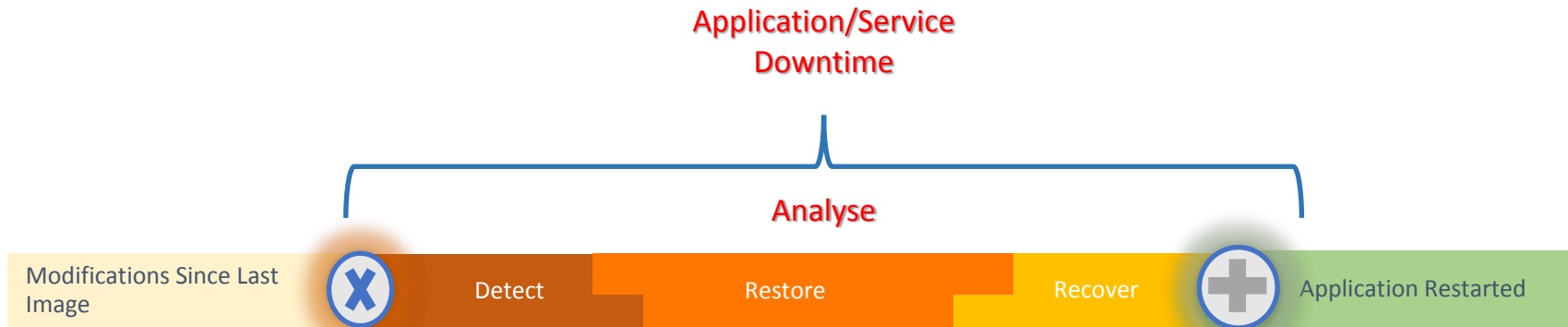
Revenue bookings
(M, USD)



Number of customers



Recovery is all that matters



The 3-2-1 Design Principle

3

Different copies
of data



2

Different media



1

of which is off-site



24/7 operations



No patience for
downtime and data loss



Growing
amount of data



Enable the Always-On Enterprise



AVAILABILITY
for the Always-On Enterprise™

How quickly can
you recover what
you need?

How do you
reduce the risk of
data loss?

How do you
verify data
recoverability?

How do you
reduce the risk
of data loss?

How do you
gain visibility?

Modern Data Centre

Virtualization

VM

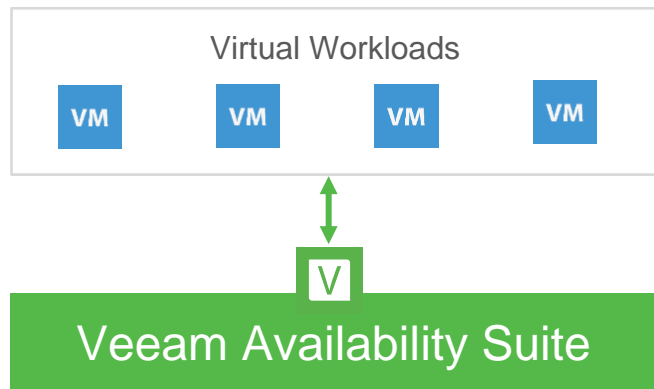
Modern storage



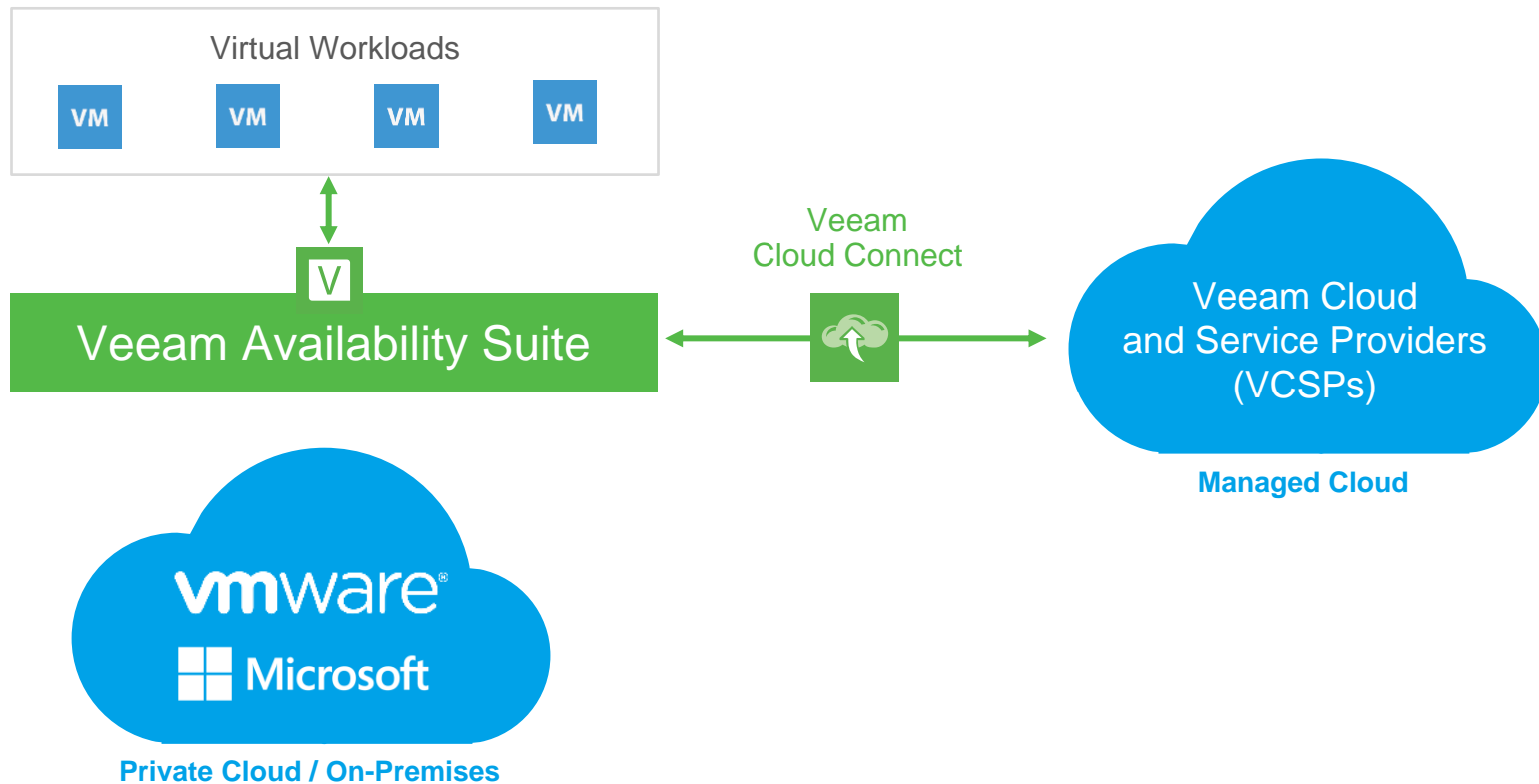
Cloud



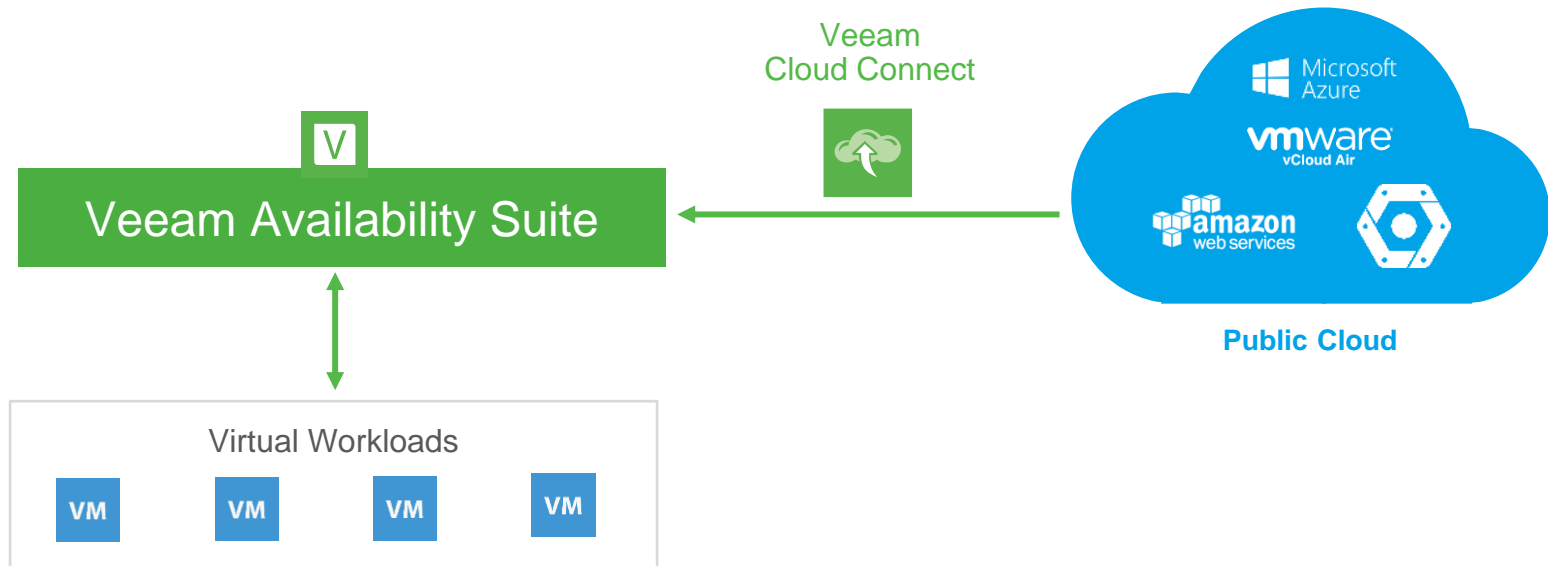
Private Cloud & Virtual Workloads



Managed Cloud with VCSPs



Public Cloud & Off-Site Backup



The Next Big Thing

Veeam Availability Platform for the Hybrid Cloud



Enterprise Continuity

Recovery Service Level
Objectives of less than 15
minutes for ALL applications
and data; Disaster Recovery
(DR) orchestration



Workload Mobility

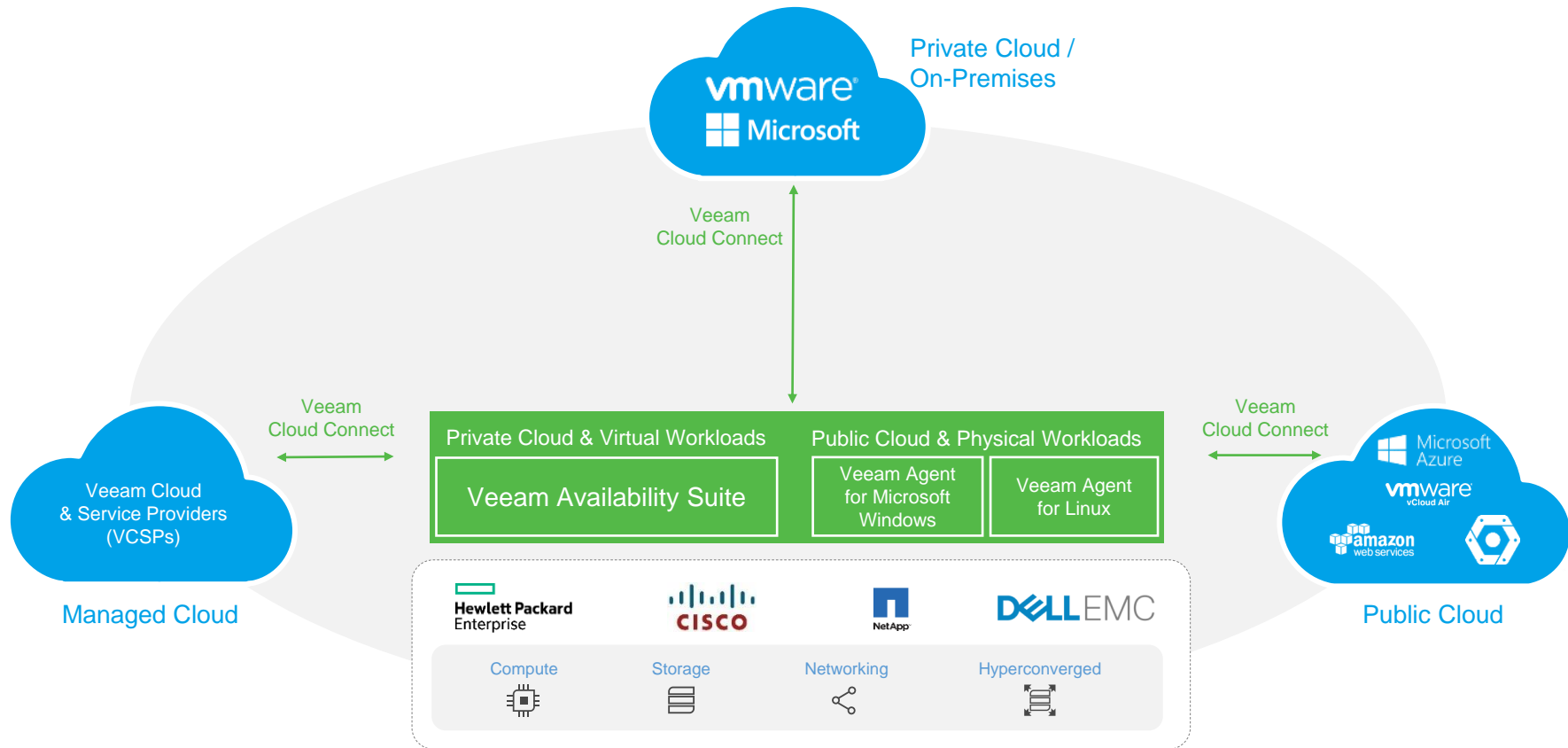
Availability for workloads
across any cloud or
location, to maximize IT
investments and increase
flexibility



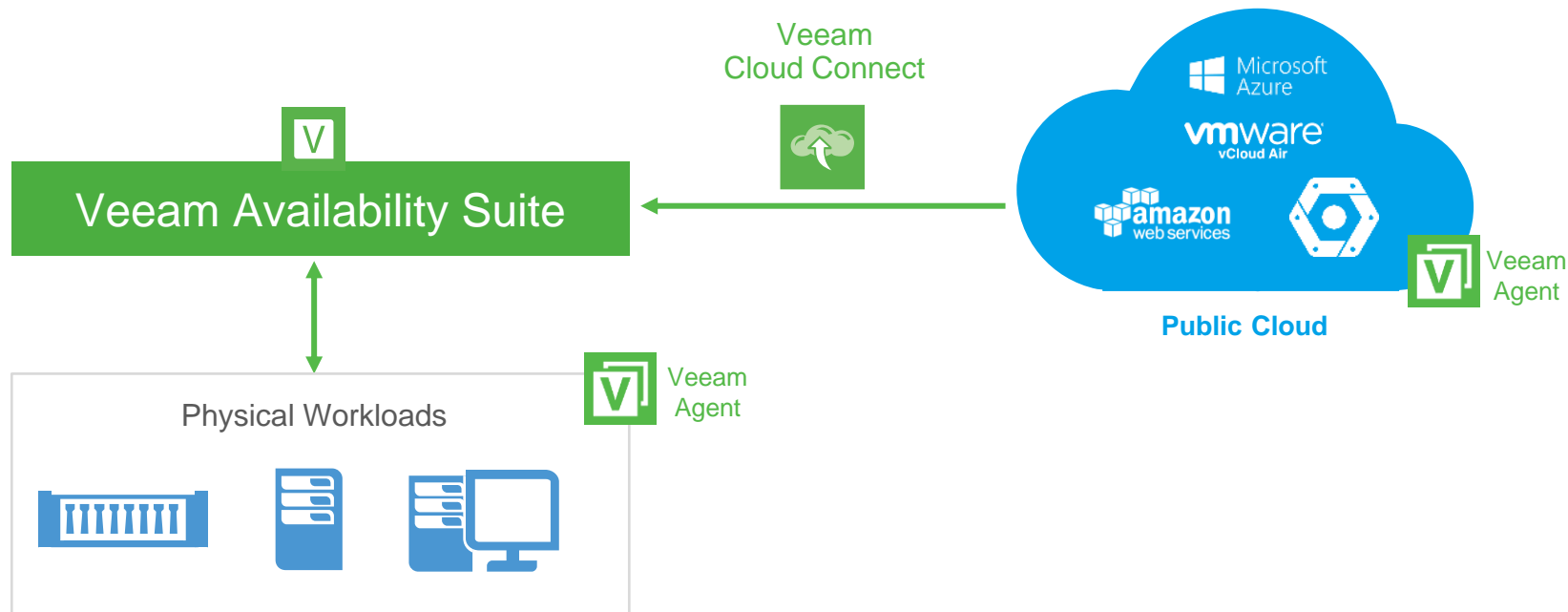
Compliance & Visibility

Proactive monitoring and
reporting, and automated
testing & documentation,
to ensure business and
regulatory requirements
are met

Veeam Availability Platform for the Hybrid Cloud



Public Cloud & Physical Workloads



Availability for ALL your workloads

NEW Veeam Windows and Linux agents deliver Availability to public cloud workloads, as well as physical endpoints, workstations and servers:

- Avoid downtime and data loss
- Enable workload mobility by allowing workloads to move from on-premises to the cloud
- Streamline operations with one trusted solution for virtual, physical and cloud



Veeam Agents

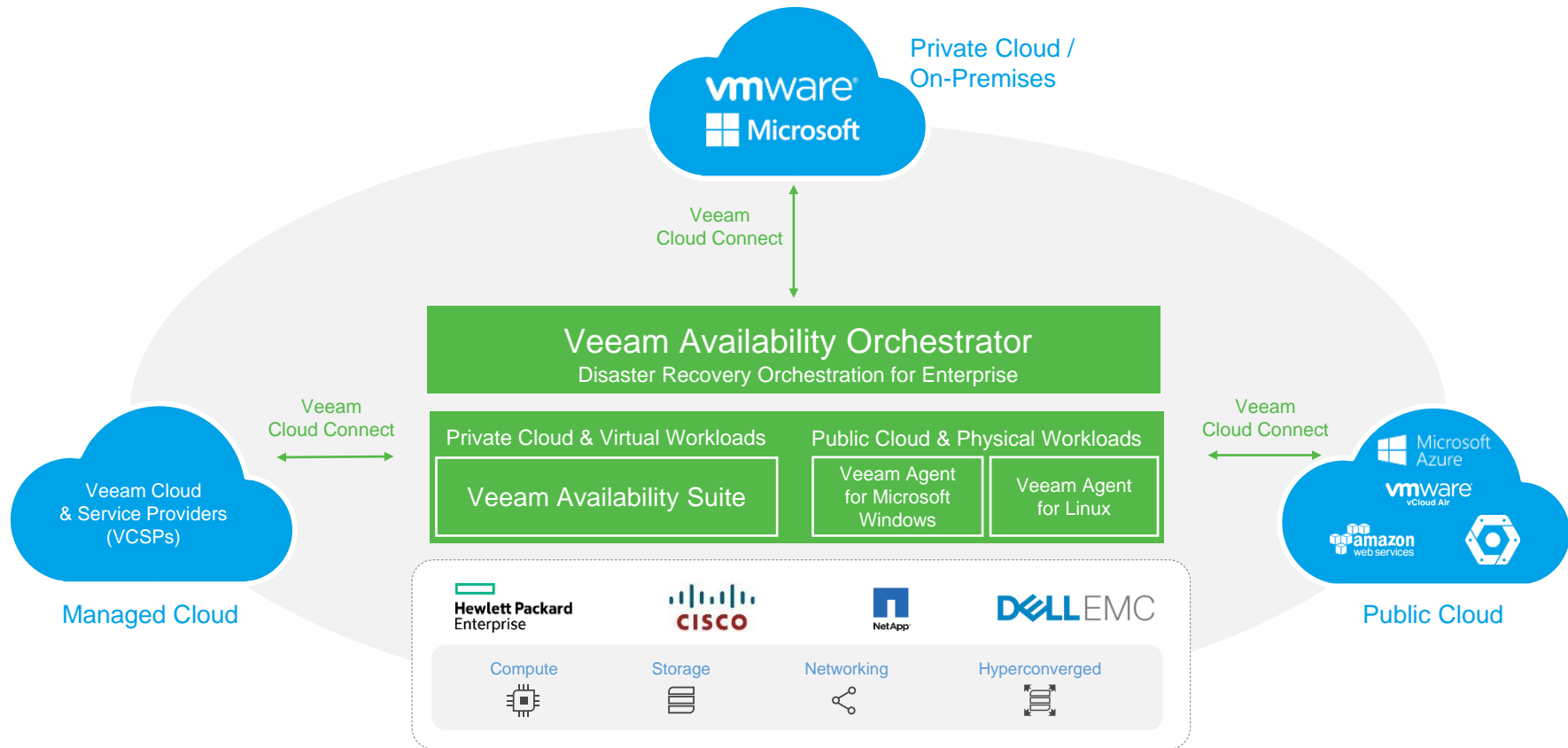


Enterprise-level features such as application-aware processing, flexible scheduling and retention options available

Free version, workstation version, and server version with different levels of functionality

Back up from an agent directly to a service provider or primary data center with Veeam Cloud Connect

Veeam Availability Platform for the Hybrid Cloud



Veeam Availability Orchestrator

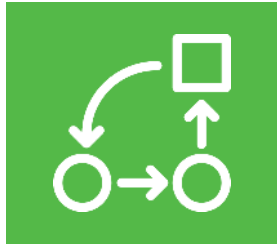
Maintain Availability through orchestrated disaster recovery for your Always-On Enterprise

Reduce management overhead via automated DR plan testing

Remain in compliance with automatically updated DR plan documentation

Veeam Availability Orchestrator

Disaster Recovery Orchestration for the Enterprise



Orchestration

Orchestration of Veeam backups and replicas through a defined disaster recovery plan



Automated DR testing

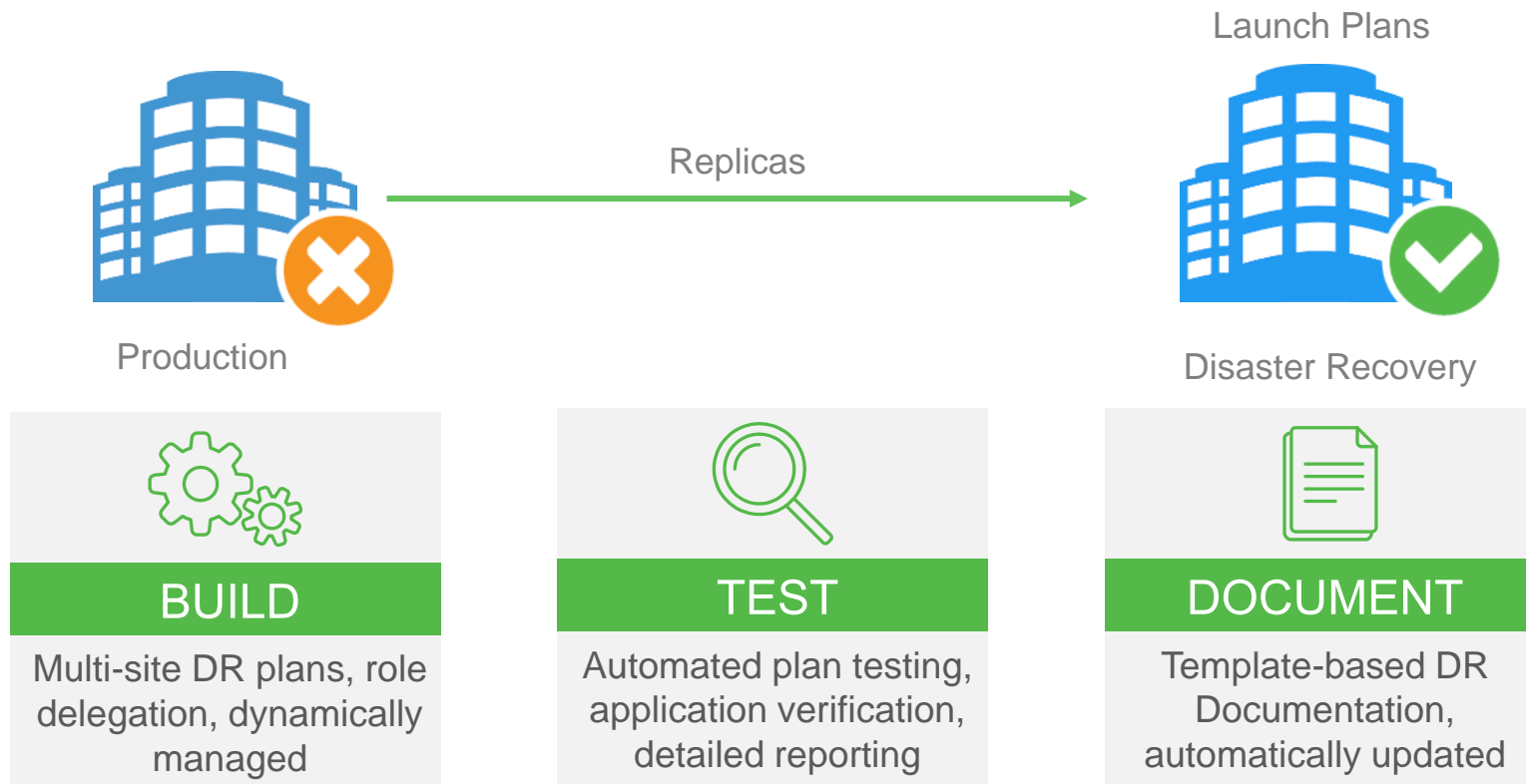
Automated non-disruptive disaster recovery testing to maintain reliability and avoid expensive manual processes



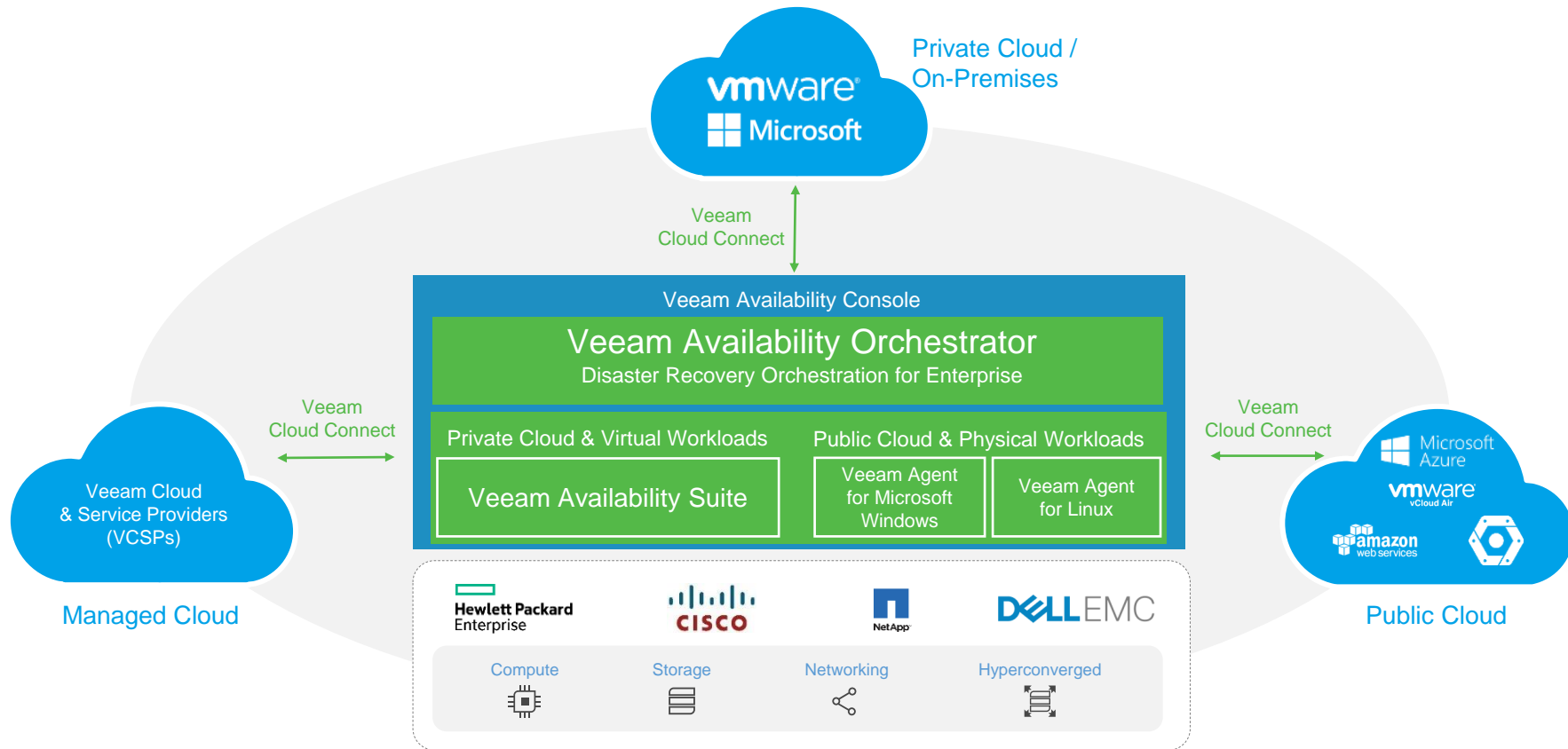
Compliance and Documentation

Built-in documenting, updating, and reporting of DR plans to satisfy compliance requirements

Veeam Availability Orchestrator



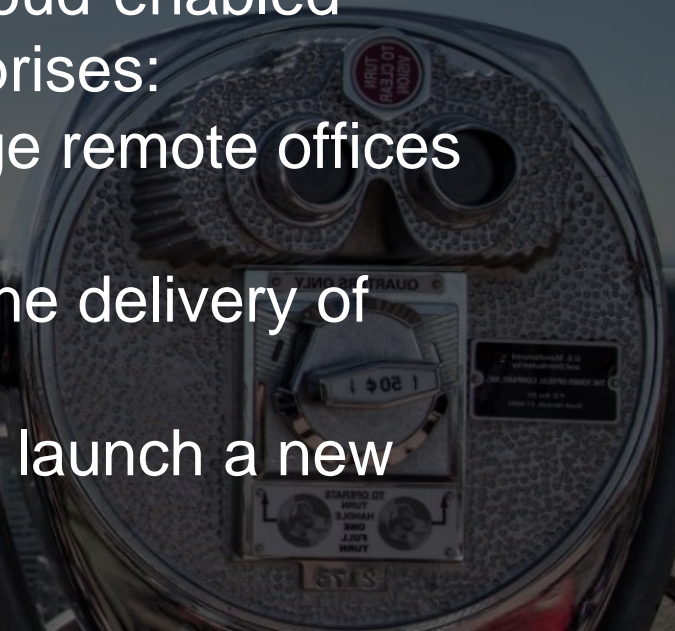
Veeam Availability Platform for the Hybrid Cloud



Veeam Availability Console

NEW Veeam Availability Console is a cloud-enabled platform for service providers and enterprises:

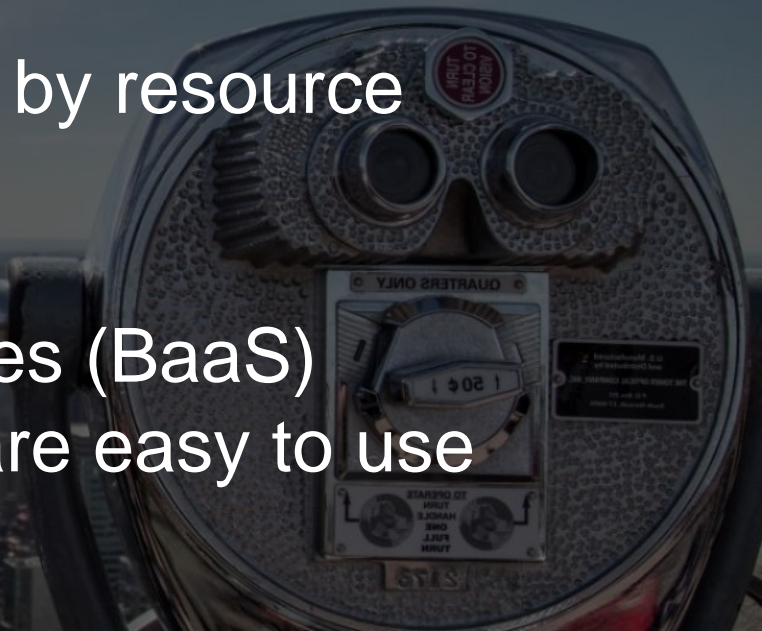
- Enabling enterprises to easily manage remote offices and distributed locations
- Helping service providers to streamline delivery of backup and replication services
- Giving partners and resellers tools to launch a new service provider business



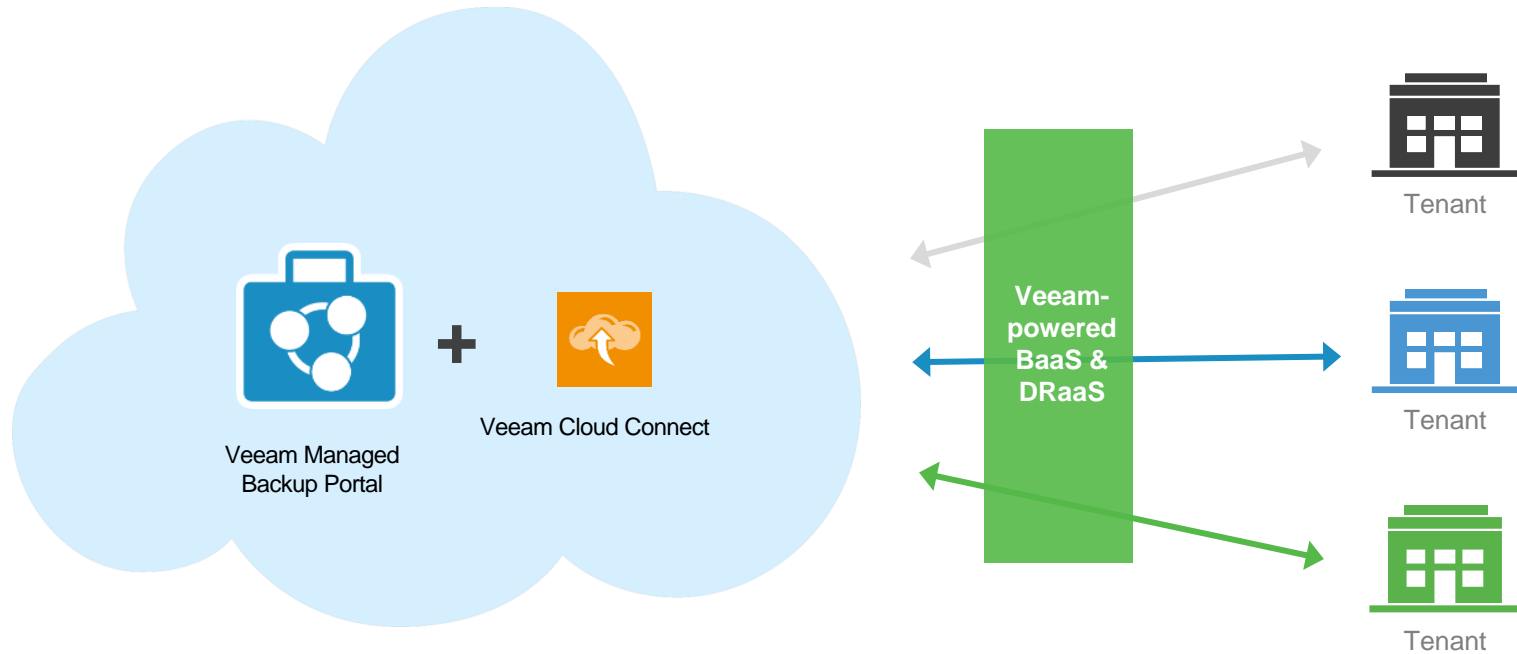
Enabling the Cloud

IT is moving to the cloud, driven by resource efficiency and cost savings

Businesses need backup services (BaaS) and DR services (DRaaS) that are easy to use

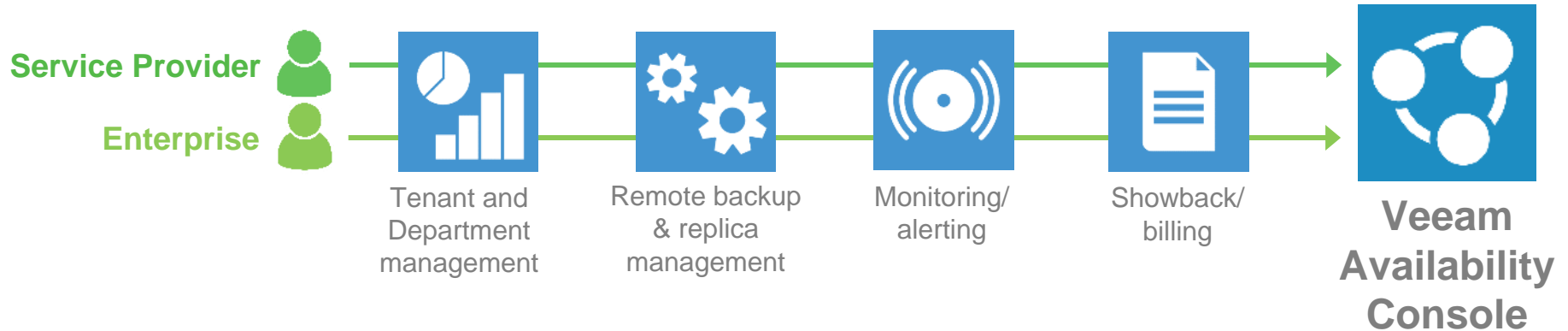


Managed Availability Services

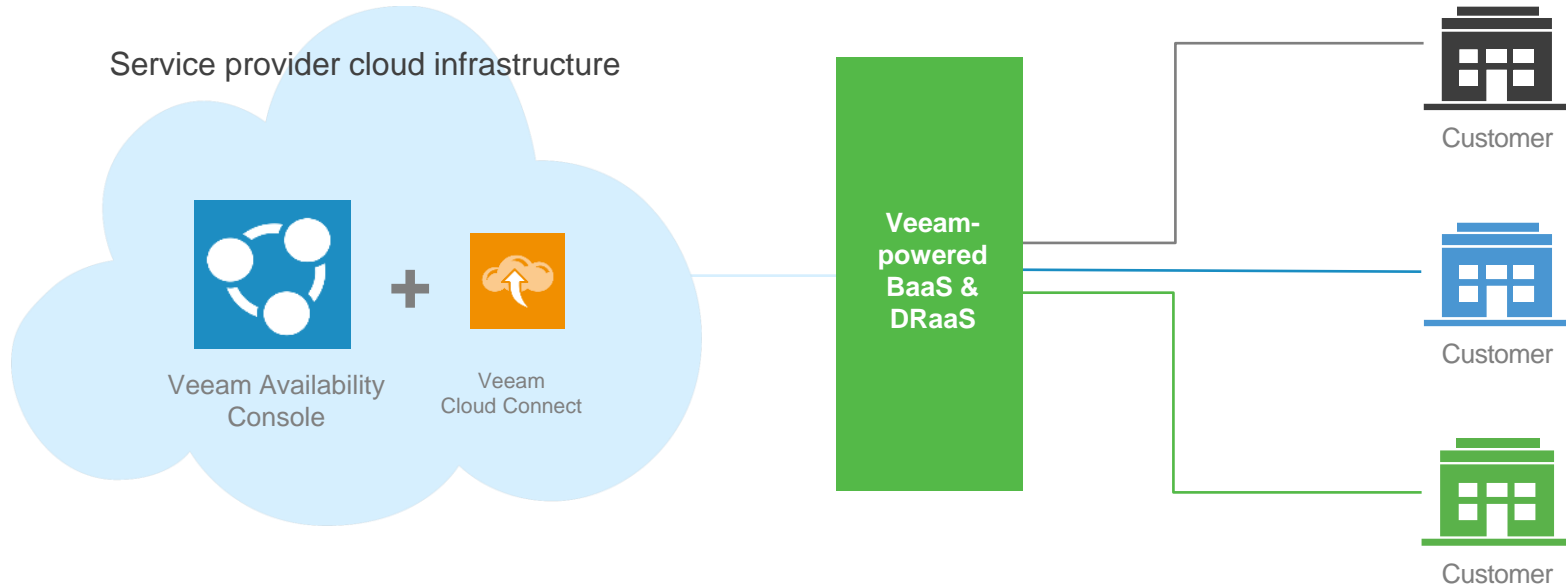


Veeam Availability Console

Service providers and distributed enterprises share many similar challenges that impact management costs

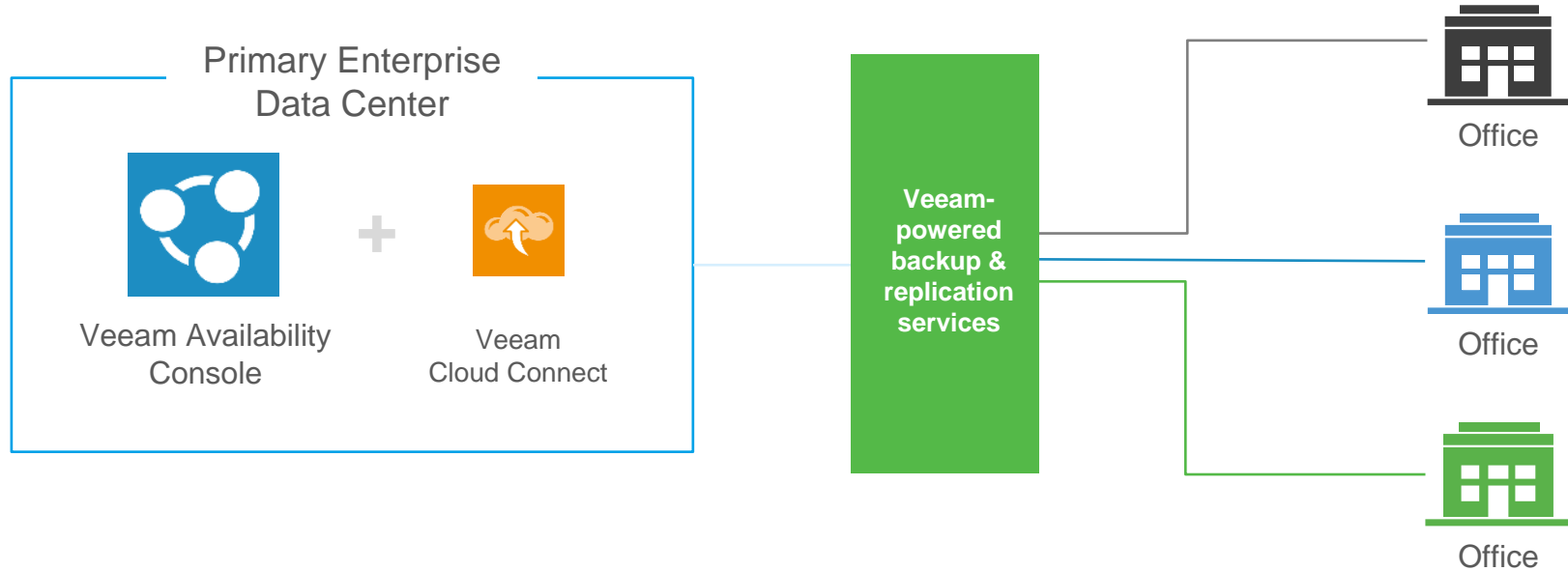


Veeam Availability Console



Allows service providers to streamline delivery of Veeam-powered BaaS and DRaaS to their customers

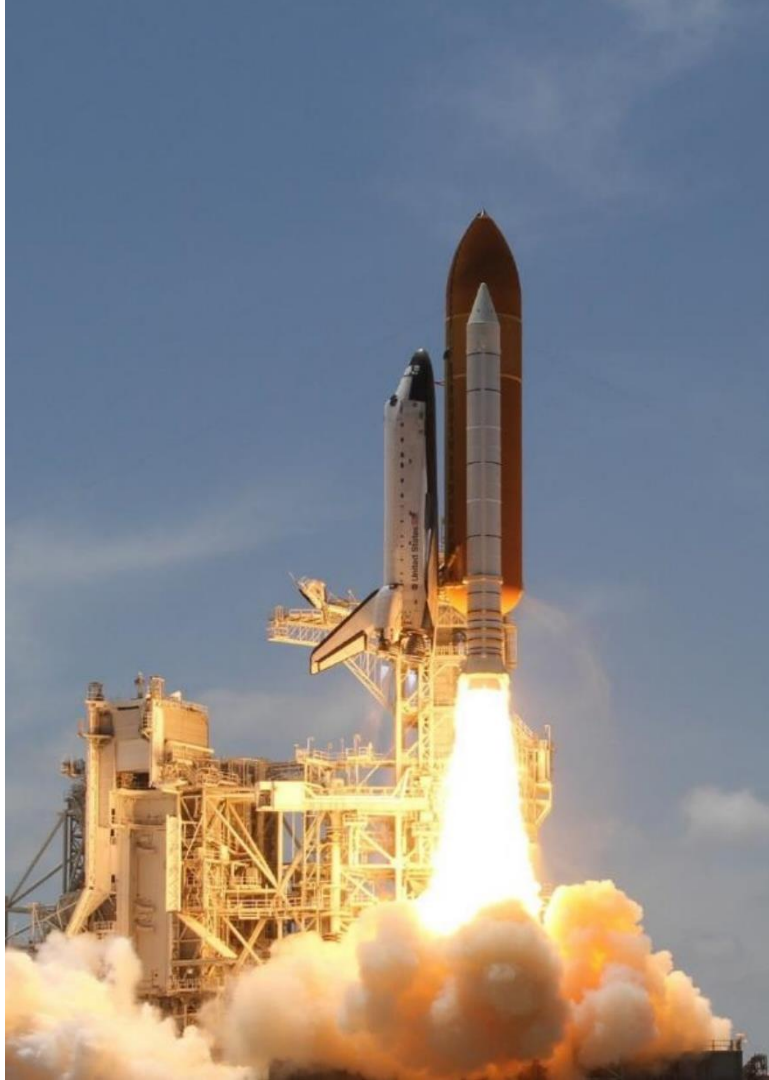
Veeam Availability Console



Allows enterprises to streamline delivery of Veeam-powered backup & replication services to remote offices

Veeam Availability Console

Veeam Availability Console
also enables partners and
resellers to launch a new
service provider business and
capture new revenue streams



How much does
your business rely
on **email** ?



Veeam Backup *for Microsoft Office 365*

With Office 365, it's your data — you control it — and it's your responsibility to protect it

NEW Veeam® Backup *for Microsoft Office 365*
mitigates the risk of losing access to your email
data and ensures Availability to your users

Veeam Backup *for Microsoft Office 365*



Maintain email access
by securely backing up
Office 365 email data
back to your environment



Avoid data loss via quick
recovery of individual
mailbox items with best-
of-breed granularity



Satisfy legal & regulatory
requirements with
efficient eDiscovery of
email archives

Thank you

